



**Always  
evolving**

# APSE Scotland Commercialisation Network

## National Savings Team Update

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# Scotland Excel National Savings Team

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# Scotland Excel Savings Tracker

Identified Opportunities

56

Total Opportunities Presented

27

Total Spend Reviewed

£575,776,063

Total Savings Identified

£32,951,283

Confidence Value

£18,938,789

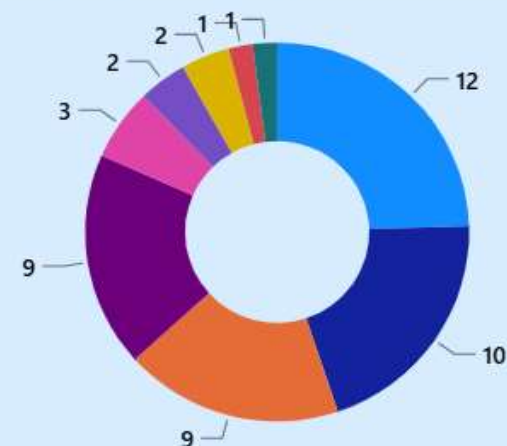
Total Savings Presented

£11,109,786

## Savings Opportunity by Benefit Type

### Benefit Type

- BT6 - Demand management
- BT2 - Price vs market savings
- BT1 - Direct price-based savings
- BT3 - Process saving from collabo...
- BT9 - Cost removal
- BT10 - Added value
- BT7 - Active price management
- BT12 - Payment or terms saving
- BT4 - P2P saving



## Savings Opportunity by Category Area



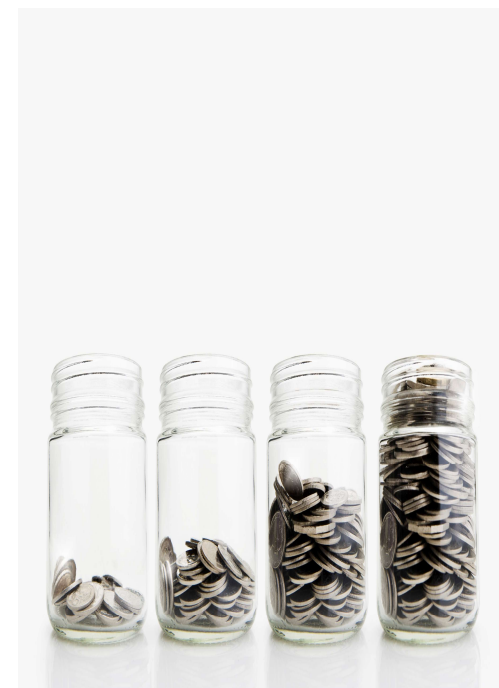
# Year 1 Projects

- Microsoft License Review (Phase 1)
- Barr's Drink Renegotiation
- Gluten Free Gravy Alternatives
- Food Review (Renfrewshire)
- Education Materials
- Frozen Potato Swap
- Purchase Card - Ph 1
- Frozen Core Product Review
- Review of Cheese via Groceries framework
- Couch Roll
- Mobile Telephony
- Waste Bags
- Library Books and Textbooks
- Microsoft License Review (Phase 2)
- Microsoft License Review (Phase 3)
- Council Web Advertising
- Electric Vehicles



# Projects – Year 2 (Published)

- Microsoft License Review (Phase 4)
- Payment Transactions
- Interpretation & Translation
- Debt Resolution Services
- Aids for Daily Living
- Microsoft License Review (Phase 5)
- Magic Notes
- Pcards Phase 2
- Occupational Health



# Projects – Year 2 (In Progress)

- Insurance
- Fuel Cards
- Microsoft Azure
- MFDs
- Stationery
- Postal Services
- Microsoft License Review (Phase 6)
- Microsoft 365 User Profiling
- IT Hardware
- Storage Lockers
- Payment Transactions
- Interpretation & Translation
- Debt Resolution Services

# Procurement Cards



Procurement Card Phase 1

Procurement Card Phase 2

# Occupational Health

CCS Framework RM6182

Aggregated Mini-Competition

Award – People Asset Management (PAM)



# ICT Software & Hardware

Microsoft 365  
License

Microsoft 365  
User Profiling

IT Hardware



# Current Communications

Postal Services

Payment  
Transactions

Storage Lockers



# Focused Savings Programme



## A Financial Return on Investment

What Else

# QUESTIONS?