

Brian Cape
Chief Executive

Laura Hadley
Strategic Director



Hello! Coming up.....



WHAT IS SIPS
EDUCATION?



HOW AND WHY WE
WERE CREATED



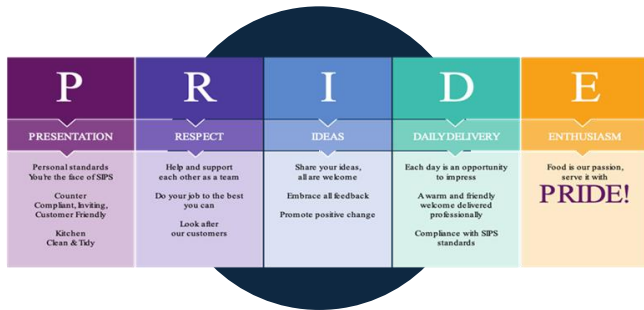
OUR GOVERNANCE



OUR ADVANTAGE



Deeper dive into Catering & Facilities.....



SIPS CATERING



SITE &
FACILITIES



CSR



SUSTAINABILITY





Sandwell Inspired Partnership Services Ltd



Political
Corporate Overheads
Bureaucratic
Governed Centrally
Geographically Restricted



Apolitical
Financial Independence
Agility
Autonomy
Governed by Schools
Trading Beyond Borough Boundaries

Supporting Schools across our region



IT - 259



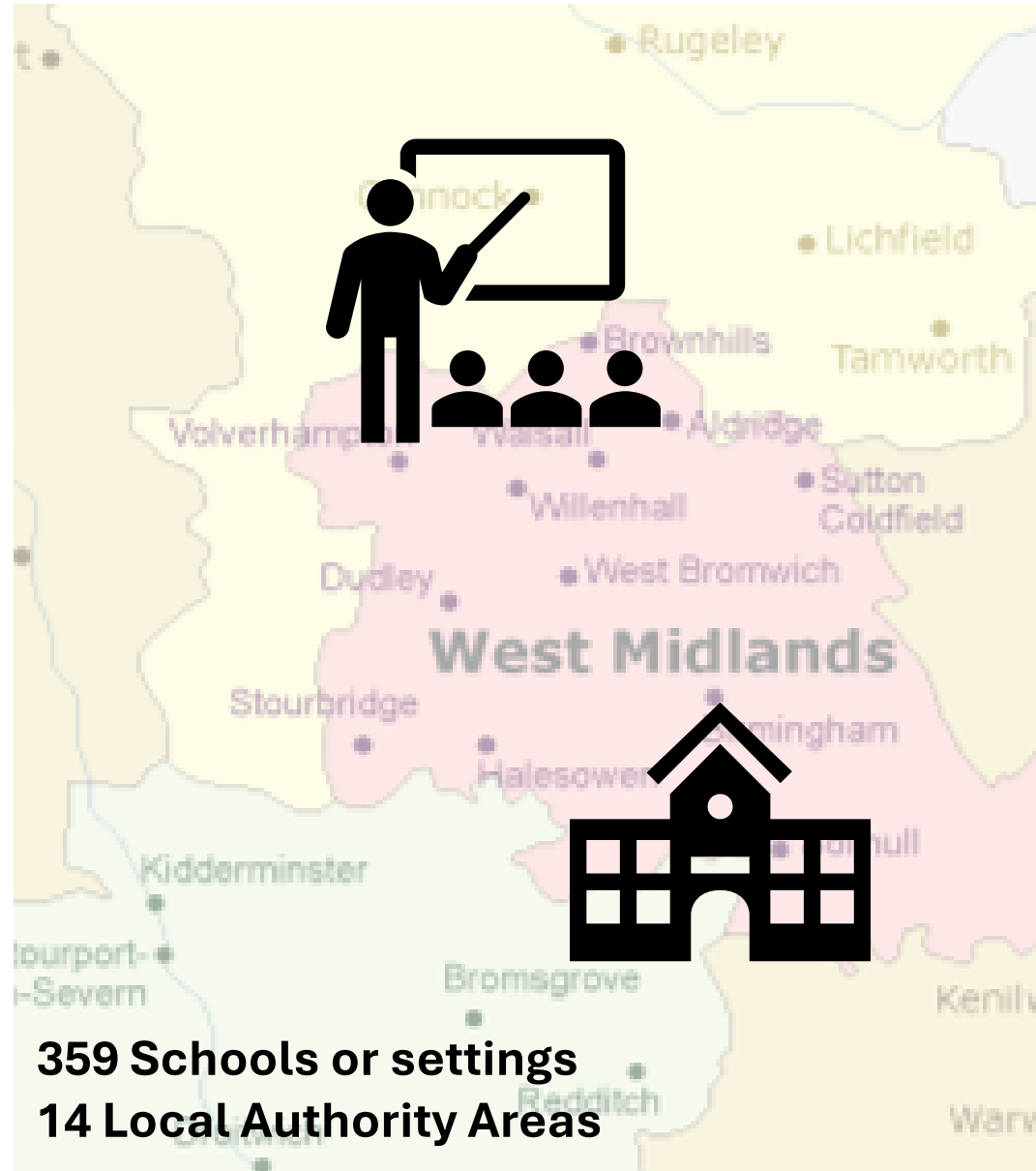
Governance - 325



HR - 44



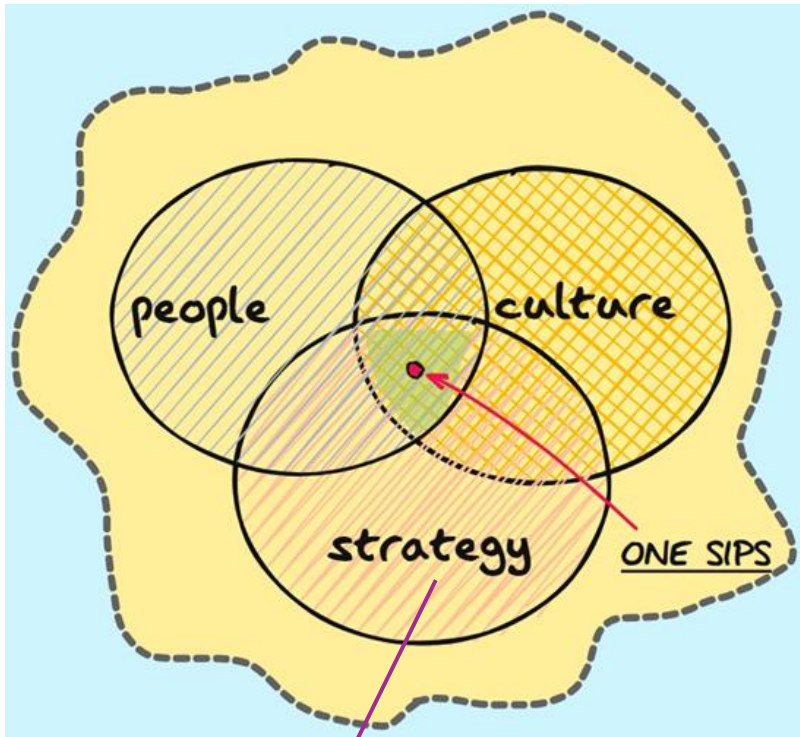
Finance - 73



Catering - 68 An icon representing Catering, showing a plate with a fork and knife.

Safety - 128 An icon representing Safety, showing a person wearing a hard hat.

Music - 101 An icon representing Music, showing a musical note.



- Revenues of c. £14m
- Central overhead 10%
- Delivery through people – efficient infrastructure through tech
- 379 people (79 Full Time)
- Female – 86% / 80% leadership
- 99% of colleagues surveyed say that 'SIPS is a good place to work'
- Local employer – 85% live within 5 miles of HQ
- Balance the Budget – no profit, debt or shareholders

**Improve
Retain
Gain**



Member-led Governance Structure

- 12 Board Directors
- Learning Community Led
- Headteacher from each of 7 learning communities (towns based)
- Secondary & Special Heads
- Officer & Member from Sandwell Council
- Employee Representative Group Member



The Advantages of being Mutual

- Not-for-profit
- Member first
- Colleague appreciation
- Pure mission
- CSR Focus





AN ALTOGETHER **DIFFERENT** WAY TO SUPPORT SCHOOLS

#COOPFORTNIGHT



SIPS Catering

Our three priorities for excellence

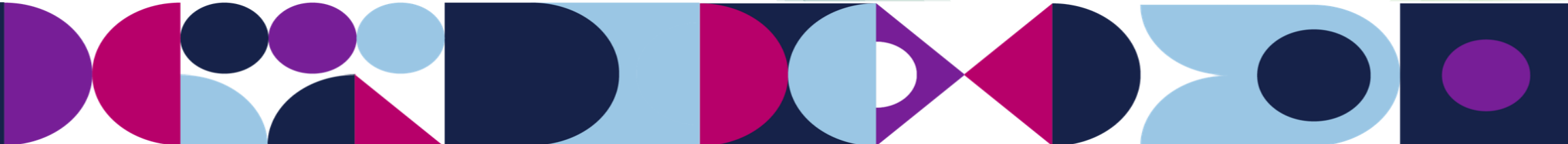
- Food
- **People**
- Partnerships

Consolidation of catering roles (2023)

- TU consultation and support
- Evolution of accredited CPD programme, transparent career progression opportunities

P	R	I	D	E
PRESENTATION	RESPECT	IDEAS	DAILY DELIVERY	ENTHUSIASM
Personal standards You're the face of SIPS Counter Compliant, Inviting, Customer Friendly Kitchen Clean & Tidy	Help and support each other as a team Do your job to the best you can Look after our customers	Share your ideas, all are welcome Embrace all feedback Promote positive change	Each day is an opportunity to impress A warm and friendly welcome delivered professionally Compliance with SIPS standards	Food is our passion, serve it with PRIDE!

*99% of our colleagues said 'SIPS
is a great place to work' in our
2024 workforce survey*





Sustainability in staffing

Ensuring sufficient hours

- Connectivity
- IT refresh
- Training
- Partnering with SMBC and Dudley College on jobs fairs and supported apprenticeship programmes

People supporting people

- School Food Partners
- Staffing Officer
- Craft Chef Trainer
- Mental Health First Aiders



4.6
Good
Employer
Score
(indeed)

Site and Facilities (Safety Management)



- Origins in the LA Client Services Unit
- Evolution of the client role in SIPS
 - Audits (school and contractor)
 - Training
 - Consultancy and advisory
 - Recruitment.
- Future developments
 - Harnessing digital transformation
 - Site Manager 'hubs' and support forums
 - Future of FM in BSF and PFI?

CSR at SIPS

SIPS Values – The SIPS Way

We do the right thing

- By our customers
- By our teams
- By each other





Sustainability

Progressive, ambitious goals

Transparent framework

Local approach



AN ALTOGETHER DIFFERENT WAY TO SUPPORT YOUR COMMUNITY

#COOPFORTNIGHT



Friendly, Flexible and Fantastic Facilities Management Service

Suzanne Smith

30th January 2025



**Nottinghamshire
County Council**