

"What is the secret to delivering quality services?

Paul Naylor
Head of Direct Services

Eastleigh Borough Council

Eastleigh Borough Council – Direct Services



Challenges and solutions delivered along the way.

The Need to Improve

Quality - NI195 Baseline

Cost of service – Relatively Low Cost

Residents satisfaction – Low Starting Point

Staff Morale – Low

Eastleigh Borough Council – Direct Services



How do we sustain success? Staff

Six Monthly Review

Staff Training

Personal Development Plans

Six Monthly Review

- Looks at inspections NI195 & LAMS
- Residents Comments Feedback
- Sickness
- Training
- Personal Development

Pay Review

Staff Attendance

Training

Personal Development

• £500 pay award every six months

Personal Development

LGV Driver Training

PA1 – PA6 Training

Pest Control

• CSC