



Policy and Professional Learning Seminar 2016
Balancing the books:
Local council income generation,
trading and investment

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The Sevenoaks approach to income from investment

- Sweating your asset base
- Gaining income through investing
- Using investment strategies to kick start regeneration
- Sevenoaks' journey to self-sufficiency

Sweating Your Asset Base



Sweating Your Asset Base



Income from Investment

Prime Freehold Co-op Petrol Filling Station and
Convenience Store Investment

PHILIPS LOCKHART STARR
REAL ESTATE INVESTMENT CONSULTANTS



73-75 High Street Swanley, BR8 8AF

Using investment strategies to kick start regeneration



Swanley Working Men's Club and Bevan Place Car Park



Working Men's Club Acquired - February 2015
Site allocated in Allocations and Development Management Plan
for Housing led development - February 2015

Mix of High Quality Apartments for Rent and Starter Homes
Business Hub on Ground Floor

27 – 37 High Street, Swanley

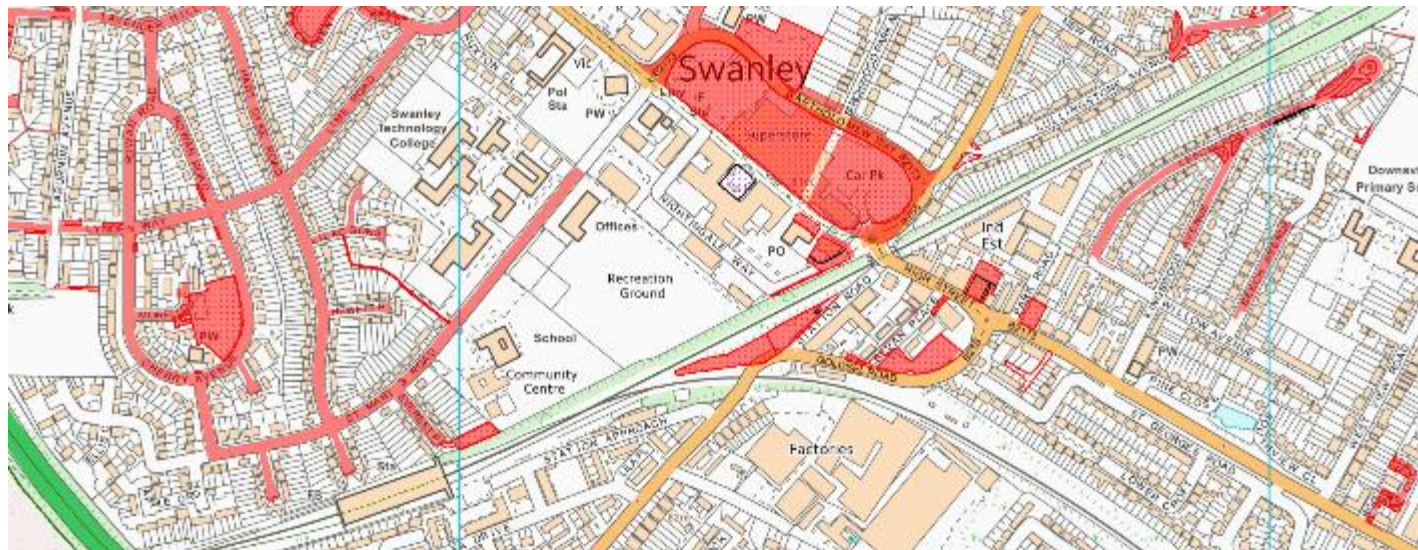


FRONT ELEVATION

Planning Application Granted September 2015
Possible Community/Business Hub
14 New Apartments – Starter Homes ?
Start on Site planned – Summer 2016

Swanley Station

Poor arrival experience
Poor connectivity



Sevenoaks' Journey to Self Sufficiency



Thank You

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