Bloomsbury² Squared Programme

Creating a Sustainable Future for the Bloomsbury Squares and Gardens.





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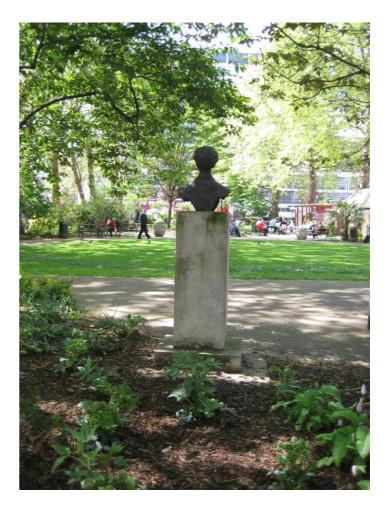
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Presentation Format

- 1. The Bloomsbury Squares
- 2. The Challenge
- 3. A Business Improvement District solution?a) What is a BID?b) Why a BID approach?
- 4. Progress to date
- 5. Learning to date





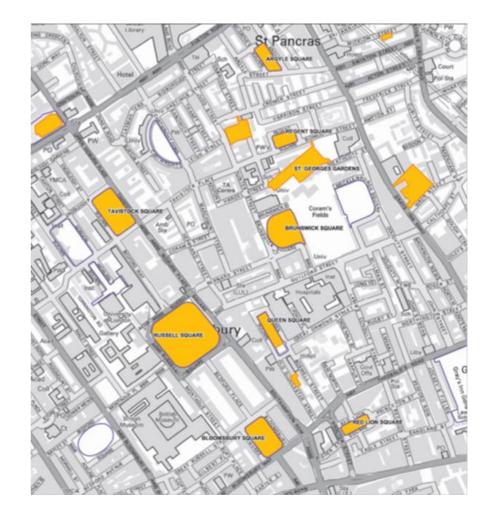


Bloomsbury Squared

A project to test what opportunities there are for sourcing new funding streams to nine sites in the Bloomsbury area

The sites are:

- Argyle Square
- Bloomsbury Square
- Brunswick Square
- Queens Square
- Red Lion Square
- Regents Square
- Russell Square
- St Georges Gardens
- Tavistock Square





The Bloomsbury Squares – gems in the heart of London





- Some owned by LB Camden, some in private ownership and leased to Council
- Past tradition of surrounding property occupiers paying for Squares maintenance
- Valued as 'oasis of calm in busy urban environment' and residents 'back gardens'







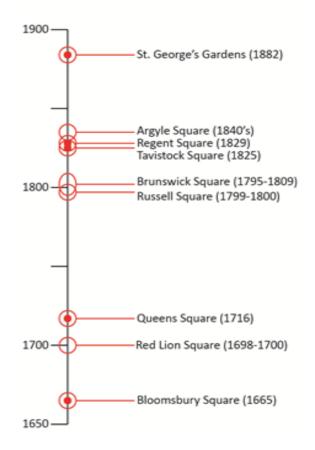


Historical Development





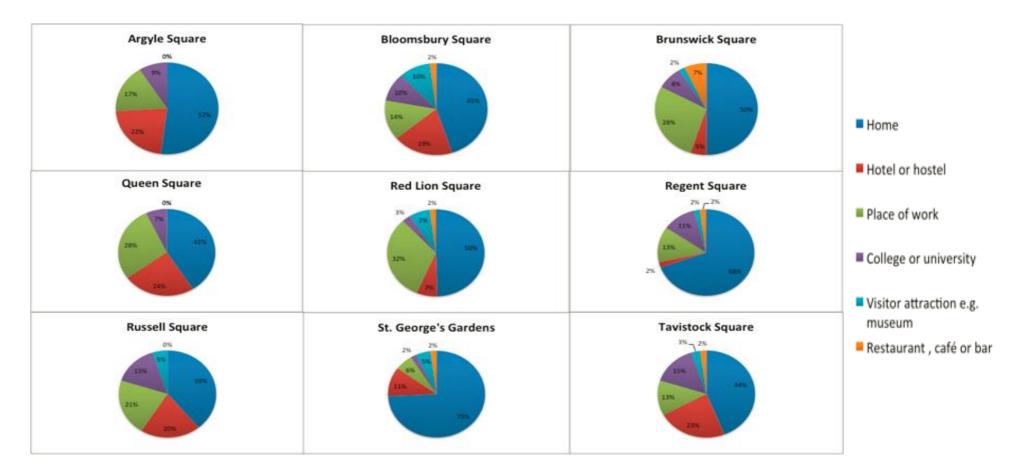
Chronology of Square Development





Where users come from







How can we sustainably fund and manage the Bloomsbury Squares to the world class high

quality standard that they deserve?

The Challenge

- Squares & gardens are a discretionary service in a climate of financial austerity.
- Current annual expenditure £460k pa, current annual income £60k pa
- Brief to achieve 5% savings pa on Parks Services
- A need for enhancements and improvements to Squares and Gardens
- Local concern about current decline in maintenance regime







Alternative funding sources



- Residential levy 9,607 properties paying Council tax, but pressure for closed access to Squares?
- Events some potential but limited by site constraints, proximity to residential properties, graveyard and memorials in parks, statutory legislation
- Voluntary entry donations limited scope, multiple site entrances, principle of public access
- Sponsorship & Voluntary donations potential but likely to be limited income level
- Concessions and Asset development subject to site constraints, statutory legislation
- Business Improvement District levy substantial long term funding potential



What is a Business Improvement District (BID) levy?



- A business-led partnership that enables coordinated investment in the management and marketing of a commercial area.
- Governed by legislation to ensure fairness and transparency,
- **5 year Business Plan** Developed through consultation with the business community.
- **Ballot Process** If a majority of business voters, more than 50% both by number and rateable value, vote to support the Business Plan then a BID will be established for a five year period.
- Mandatory levy for all relevant businesses defined within the Business Plan

In the UK have been used primarily for **town centre partnerships and industrial areas** as a means of achieving environmental improvements, promotion and marketing.



US example – Bryant Park



Can the BID concept be transferred to Parks and Gardens?









Why a BID?

- An integrated and business focussed proposition to enhance the character, brand, cultural and economic vitality of the Bloomsbury area
- A Strategic Partnership to unlock and capture investment and resources from the wider community
- Independent BID able to approach external funding streams that the Council cannot access, and more likely to attract support from business sector







Income Potential from a BID



Within the study area:

1,482 properties registered for business rates within the study area

Rateable value = $\pounds150,000,000$

Payable rates = £55,000,000

£1.2m could be raised annually through a 1% levy on properties with a rateable value of £60,000 and above.



Progress to Date



- Stakeholder Advisory group convened Oct 2014
- **Baseline Study** completed by Consultants (Shared Assets) completed February 2015 and recommended exploring an 'area wide' Park Improvement District for all nine squares funded through a BID levy
- **Prototype** run in Red Lion Square to test potential for voluntary business and community contributions Jan to June 2015
- Initial financial modelling work carried out indicating feasibility of a BIDS partnership model, supported by more modest income from sources such as events, concessions, voluntary donations and sponsorship.
- An 'Interim' BID board set up with remit to further explore BID and other opportunities
- Testing of Business Interest currently under way. Due to report back at end October



Red Lion Square – testing levels of community and business support for the Square















Key Questions still being explored



What is the incentive for businesses to invest in a Bloomsbury Squared BID?

- An investment in their local trading area
- A high quality environment reflects on prestige of local businesses and institutions
- Bloomsbury branding place shaping
- Improved management and maintenance of squares will reduce antisocial behaviour concerns
- Evidence of higher property values adjacent to Squares (landowners perspective)
- Employees value the amenity offered by the Squares
- Corporate event opportunities
- Corporate social responsibility opportunities volunteer gardening



Key Questions still being explored



Can BID funding be used to help set up an endowment fund?

- A £2.5m endowment fund could generate £100k pa for Squares, to help safeguard their long term future
- The duration of the BID could be time limited to 1-2 terms (5 years per term)

Lack of clarity within existing legislation – may need Counsel advice.



Learning to Date



- 1. BID income cannot replace existing Council expenditure focus must be on how BID can supplement Council budgets
- 2. Wide range of stakeholders in the Squares local residents, friends groups, businesses, institutions. BID partnership needs to be broader than a traditional town centre partnership in order to accommodate these varied interests
- 3. Commercialisation concerns do not underestimate resident concerns about commercialisation of squares and ensure that these are incorporated into BID proposals
- 4. Maximise input from Friends groups and volunteers and ensure a clear role for their valuable contribution within the BID partnership proposition
- 5. Be aware of 'Levy fatigue' inmidtown BID, night time levy, tourism levy
- 6. Capacity of Squares Differing character and capacities of Squares to accommodate diverse uses and events is a restriction



Potential of the BIDS approach



- **Safeguarding** these historic squares against future cuts in public sector funding
- **Quality** improved standards of management and maintenance
- Broader partnership perspective increased community/business ownership of management of Squares brings in alternative management perspectives
- Increased awareness of value of Squares to local community
- **Bloomsbury branding** an opportunity to promote Bloomsbury as a high quality area in which to live, work, visit, play and invest, with potential consequent impact on land values and local economy
- Achieve Consensus on Future of Squares enables open discussion and debate on key concerns and tensions

A platform for businesses, residents and institutions to participate in care and upkeep of the squares through both direct financial contributions and in-kind voluntary participation and fund raising

BUT still a project in progress



