

# Facebook- what is there to like about it?

Stephen Fraser, Midlothian Council

### Context



• Why am I here?

Midlothian Council rated in Scotland's top five and ranked eleventh in the UK for the use of Facebook. *Top 20 Councils with Facebook Followers, February, 2012. page 164.* 

SOC**itm** information, innovation and improvement

### With friends like these



 Midlothian total number of people who have clicked the like button 6591

	mary as of 08/20/2013				
<b>quir</b>	ıtly				
Dear User,					
this is the summary of the	Facebook pages you ar	e tracking w	ith our applic	ation quintly.	
For more detailed analyses	please login to your ar	ccount on our	website httr	)://www.quir	itly.com.
Your Facebook pages:					
PAGE	#FANS	LAST 7	7 DAYS	LAST 30 DAYS	
		TOTAL	%	TOTAL	%
Midlothian Council	6,591	2	0.03 %	25	0.38 %
	0.650	12	0.45 %	83	3.23 %
The City of Edinburgh Council	2,653				5.25 70
the only of companying the	2,653 24,993	13	0.05 %	166	0.67 %
Council	24,993	13	0.05 %		
Council West Lothian Council In case you don't want to g	24,993 et this weekly mail anyr	13 more, please	0.05 % click <b>here</b> .	166	0.67 %
Council West Lothian Council	24,993 et this weekly mail anyr	13 more, please	0.05 % click <b>here</b> .	166	0.67 %
Council West Lothian Council In case you don't want to g	24,993 et this weekly mail anyr tions please contact us a	13 more, please	0.05 % click <b>here</b> .	166	0.67 %

### Midlothian Context



6,591 likes from a total population over the age of 13 of 66, 776. (Census 2011).

ONE IN TEN RESIDENTS HAVE CHOSEN TO LIKE US!

Midlothian Advertiser circulation is around 6,000 a week.

https://www.facebook.com/#1/MidlothianCouncil/page_	nsights_likes					<b>2 4</b> ??	
Favorites Tools Help	1 1					13	۱۹۰۱ -
facebook 🔟 🐖 🚱 🙎	sarch for people, places an	id things		a		Mid Gov 🔷 Find Fr	riends Hor
You are posting, commenting and liking a	s Midlothian Council — Chi	ange to fild Gov					11
Midlothian Council	Timeline 🔻					v Liked	Promo
People Who Like Your Page	(Demographics and Lo	cation)				See Likes	Advert
Gender and age							
					1.3%	0.4%	
Female 70.9% 7.7	1402255555555	215194	19.5%	6:9%	55-64	65+	
Male 28,4%		6:4Vo	6.2%	1.0000	0.5%	0.4%	
				2.7%			
Countries?	Town	s/cities		Languages			
6,454 United Kingdom	3,437	Edinburgh, Scotland		4,885 English (UK)			
36 United States of America	734	Penicuik, Scotland		1,662 English	(US)		
11 Germany	652	Bonnyrigg, Scotland		8 Polish			
9 Australia	548	Dalkeith, Scotland		5 Spanish	ŝ.		
7 Canada	293	Gorebridge, Scotlani	1	4 Italian			
7 Palostan	194	Loanhead, Scotland		4 Danish			
7 Spain	57	Newton Grange		3 French	(France)		
		Show	All 👻				

### Maintaining Interest



 Not centrally controlled – we have one corporate presence but support nine services with their own Facebook presence

- Content generation broadcast mechanism every media release going up – 5-10 a week.
- Engagement Newbattle Consultation dialogues – same status as public meetings – held in the same phase.

### Maintaining Interest



Recycling Q and As

Video and Photography



#### Video and Photography





### Results

ebook	Search for people, places and thir		Q		Mid	Gov 🛛 🔺 Fi
15	menting and liking as Midlothian Council — Change	to Mid Gov				✓ Liked
13/6/2013	necord turn-out for annual skiing race	415	3	o	0%	<del>,</del>
13/6/2013	We've plenty to celebrate during next we	3,244	23	1	0.03%	<b>F</b> ]
12/6/2013	On: 14/06/2013. Judging from 18:30 at F	274	1	a	0%	<b>1</b>
12/6/2013	• On: 14/06/2013. Come and make somethi	369	1	0	0%	<b>1</b>
12/6/2013	From: 05/04/2013 to: 27/03/2014. Occurr	5k	Total rea		0%	<del>e</del> i
12/6/2013	From: 01/02/2013 to: 28/06/2013. Occurr	4k 3k	7,90	<b>J4</b> ganic <sup>?</sup>	0%	<b>F</b>
12/6/2013	n: 14/06/2013. The Gorebridge Gala we.	2k	Pai		0,19%	종리
12/6/2013	Midlothian Council updated their cover ph	0			0%	e)
12/6/2013	Check out our latest photos showcasing t	7,904	2,558	224	2.83%	
12/6/2013	Ageing Well has gone from strength to str	3,394	34	2	0.06%	<b>F</b>
12/6/2013	Farewell exhibition on at the old Lasswad	948	33	1	0.11%	
12/6/2013	Get along to the Midlothian Schools Secon	872	50	1	0.11%	<b>F</b>
12/6/2013	🙀 Are you worried about falling? Come alon	3,250	30	5	0.15%	<b>F</b>
11/6/2013	🗐 On: 14/06/2013. Concert featuring Ethan	284	0	0	0%	ୁ କୋ



### Lessons learned



- Learn what the word governance means and use it as a lever.
- What's the worst that could happen? Comms as enablers within frameworks of support.
- You don't have to moderate debate.

### Next steps for us



- Future is where a tweet or post is treated as a service request.
- That needs CRM manufacturers and others to think big about automation and integration of social media in CRM systems
- That needs local government decision makers to care about dynamic opinion tracking and see the benefit in knowing more about your community's views.

### **Question Time**



## Stephen Fraser, ACIPR, Communications and Marketing Manager, Midlothian Council. 0131 271 3425 Search for Midlothian Council on Facebook @midgov