

# APSE

Practical Workshop on Developing Solar  
PV Projects  
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Stephen Cirell Consultancy Ltd

# The APSE Energy Scottish Toolkit: Putting it all into Practice

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# Introduction

- A timely event, despite what others might think
- APSE Energy's role in renewable energy
- Focus on Solar PV



# The Scottish Toolkit - Purpose

- Why we need a Toolkit
- Central Government policy
- A need for guidance



# The Scottish Toolkit - Coverage

- Strategic analysis and project methodology
- Funding models and business cases
- Procurement and benefits of projects



# Local Authority Strategy

- The current position for solar PV
- The ROCs regime
- the FITs regime



# The Medium Term Strategy

- Sites
- Grid
- Planning
- Procurement
- Business case





# Accelerated Options

- Use on site
- Private wire
- Sleeving
- ESCO
- Battery storage



# Conclusions

- It is a good time for solar PV
- The medium term strategy offers the base case
- Accelerated options are even better
- Develop a strategy



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