



energy WARRINGTON
Borough Council



APSE Energy Seminar - Thursday 21 November 2019

'Warrington Day'

Manchester Marriott Victoria & Albert Hotel, Water Street, Manchester, M3 4JQ

10:00am registration for a **10:30am** start

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Content

The officers and councillors at Warrington Borough Council have gained a well-deserved reputation over recent years for taking an innovative approach to investment which addresses sustainability.

By highlighting local priorities including the need to make a water tight financial business case to support council services into the future, the Council has invested in assets which others may not have considered. Solar on buildings which the Council does not own, the purchase of a bank, investment in an energy company and investment in solar farms in Yorkshire are some of the examples. Having some successful schemes already under their belt, the Council is pursuing further exciting projects which are UK firsts in the public sector

Completing detailed due diligence, managing risk and project management are all fundamental to Warrington's approach. The speakers at this event will clarify the approach taken by the Council and speakers from the Council's partners will look at how they have worked in partnership to see schemes come to fruition.

Delegates will understand how barriers can be overcome whilst financial, environmental and social objectives can be achieved. They will learn how an innovative local authority can make things happen and how the principal of their approach can be transferred to other councils. Officers and councillors with responsibility for financial management, investments, sustainability and energy, regeneration and organisational development will benefit from attending this event.

A Public Sector Social Impact Fund is another project that Warrington is working on, a scheme that will bring benefits for all those councils who decide to invest in what will be a sector wide approach to investments.

The joint challenges of austerity and climate emergency remain key obstacles for local authorities. Warrington's approach is fresh and creative – one that others can learn from. This is must attend event for those looking to keep up to date with latest thinking and practicalities.

This event is **free** to attend for all [APSE Energy members](#). Officers and councillors from councils who are not members of APSE Energy are also welcome with charges set out below.

'Warrington Day' – Thursday 21st November 2019

Agenda

- 10:00 am Registration and refreshments
- 10:30 am Welcome – Phil Brennan, Head of APSE Energy
- 10:35 am **'Investing in the energy agenda– The Warrington approach'**
- Local context and prompts
 - Aims and objectives from the Council
 - Examples and outcomes to date
- Speaker – Lynton Green, Deputy Chief Executive/Director of Corporate Services, Warrington Borough Council
- 'Focus on solar - the site, the kit, the contractors'**
- Identifying a site that works
 - The financials
 - Actions post investment decision
- Speaker – Peter Walker, APSE Associate
- 11:40 am Break
- 12:00 am **'Generating and Charging'**
- Where is the market now and where is it going?
 - The role of the local authority
 - Forecourt charging – a case study
- Speaker – Toddington Harper, CEO, Gridserve
- 'Options and legals'**
- What shall we do with the energy?
 - Sleeving and PPAs
 - Legal considerations – pitfalls to avoid
- Speaker – Peter Walker, APSE Associate

- 12:50 pm Lunch
- 1:30 pm **‘Investing for social outcomes’**
- What is a public sector social impact fund?
 - A whole sector approach
 - Expected outcomes and benefits
- Speaker – Danny Mather, Head of Corporate Finance, Warrington Borough Council
- ‘The investment model and how it works’**
- A private sector perspective
 - Managing the fund
 - Investment and risk
- Speaker – Antony Brown, MD Sales, Altana Wealth
- 2:20 pm Break
- 2:40 pm **‘Warrington and Together Energy - The Together perspective’**
- Working with a local authority
 - The Together Energy philosophy
 - Our aims for the partnership
- Speaker – Paul Richards, CEO, Together Energy **INVITED**
- ‘Partnering with an energy company’**
- Why we are coming together?
 - Advantages for Warrington and our citizens
 - The story so far
- Speaker – Danny Mather, Head of Corporate Finance, Warrington Borough Council
- 3:30 pm Summary and Close