



Better value, delivered.

YPO Fleet

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Agenda

Current and Arising Industry Challenges

- Vehicle Shortages
- Inflation and Interest Rates
- Repairs and Maintenance
- Budget Constraints
- Fluctuating Fuel Costs

Opportunities for Financial Savings

- Review Fleet Size
- Driver Behaviour
- Telematics

Benefits of Utilising a Purchasing Consortium

- Cost of purchase
- Supplier Due-Diligence
- Benefits of Utilising a Purchasing Consortium

Current and Arising Industry Challenges

Vehicle Shortages

Vehicle Shortages

- Supply chain
- Raw materials
- Global conflict

Inflation and Interest Rates

Inflation and Interest Rates

- Interest rate rises
- Inflation increases
- Effects of RPI (and others) on the end goods and the workforce
- End product cost

Repairs and Maintenance

Repairs and Maintenance

- Sourcing components
- Extended lead times
- Workforce gaps
- Price fluctuation
- Unplanned downtime

Budget Constraints

Budget Constraints

- Public sector – budget gaps
- Private sector
- Raw materials
- Savings pressures
- Levels of service expectations

Fluctuating Fuel Costs

Fluctuating Fuel Costs

- Substantial expense
- Pricing (linked pricing)
- Bunkered fuel
- HVO / AdBlue

Opportunities for Financial Savings

Review Fleet Size

Review Fleet Size

- Fleet identification
- Operating costs
- CapEx vs OpEx

Driver Behaviour

Driver Behaviour

- Driving styles
- Training / Education
- Benefits

Telematics

Telematics

- Analysis
- Vehicle efficiency
- Route planning
- Security and safeguarding

Benefits of Utilising a Purchasing Consortium

Cost of Purchase

Cost of Purchase

- Staffing costs
- Time constraints
- Focus on core business

Supplier Due Dilligence

Supplier Due Diligence

- Up front supplier checking
- Ongoing supplier checks

Benefits of Utilising a Purchasing Consortium

Benefits of utilising a Purchasing Consortium

- Reduced timescales
- Due-diligence
- Opportunities to collaborate with other authorities

Questions

Thank You

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